## Cloud FinOps by T-Systems

Control cloud costs and maximize business value

### Typical cost challenges in the cloud



Unclear spending

Unpredictable and random costs



Complex governance model Confusing roles and accountability Absence of tools and metrics

Calculating costs is a challenge



Lack of data democratization

No framework for data democratization

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Low levels of cost awareness

Financial impact of activities is not considered

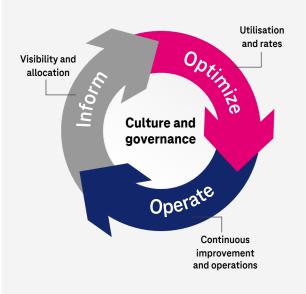
FinOps helps different teams to collaborate and get a clear picture of cost spending. The goal is to optimize and achieve maximum business value.

#### Parts of the offer

- Plan-build-run with Cloud FinOps framework
- Expert advisory and audit on cloud cost optimization
- Centralized cloud cost orchestration solution
- Standard governance framework and processes for FinOps implementation
- Development of use cases, KPIs, and metrics
- Development of FinOps capabilities: people, process, and technology
- Identification of cost-saving opportunities

#### The benefits

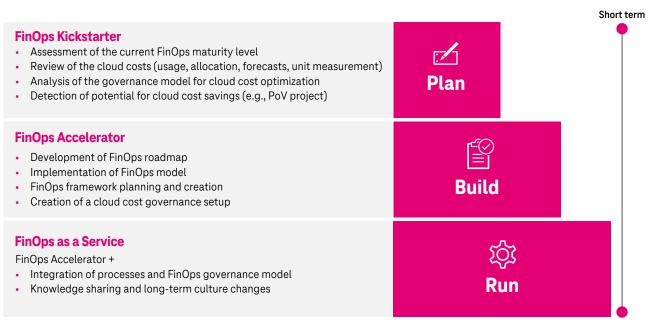
- Understand and optimize cloud spend
- Improve financial performance by optimizing cloud costs
- Create visibility of cloud spends, increase transparency in the company (showback and chargeback)
- Enable data-driven decision making through a clear view of cloud spend
- Provide support to set up a sustainable cloud cost governance



# **T** Systems







Long term

#### Solve challenges with the right partner

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XXX	Trusted advisors and part of <b>Deutsche Telekom</b> group	Management consulting expertise from <b>Detecon</b>	Certified team of cloud and FinOps experts	Experience in governance framework and practices across multiple industries
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	Experience with several IT-managed service projects	Strong partnerships with Public CSP (Microsoft, Google, AWS, etc.) and FinOps vendors (Flexera, Apptio)	Access to best-in-class cloud cost management tools	End-to-end support throughout the cloud adoption process

**Contact** T-Systems International GmbH Hahnstraße 43d 60528 Frankfurt am Main, Germany Tel: 00800 33 090300 E-Mail: <u>info@t-systems.com</u>

Internet: <u>www.t-systems.com</u>

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T-Systems International GmbH Marketing Hahnstraße 43d 60528 Frankfurt am Main Germany





